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# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

# FACING PAGE Information Required of Brokers and Dealers Pursuant to Section 17 of the

12/31/07 01/01/07 REPORT FOR THE PERIOD BEGINNING AND ENDING MM/DD/YY MM/DD/YY A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: HELVEA INC. OFFICIAL USE ONLY 132007 ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) FIRM I.D. NO. 1800 McGill College Avenue, Suite 2901 (No. and Street) Montreal Quebec H3A 3J6 (City) (State) (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT Felix Weibel (514) 288-3556 (Area Code - Telephone Number) B. ACCOUNTANT IDENTIFICATION INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* PricewaterhouseCoopers, LLP (Name - if individual, state last, first, middle name) 1250 René-Lévesque Blvd. West, Suite 2800 Quebec Montreal (Address) (City) (State) **CHECK ONE:** ☑ Certified Public Accountant ☐ Public Accountant FINANCIAL Accountant not resident in United States or any of its possessions. FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

## OATH OR AFFIRMATION

I,, swear (or affirm) that, to the	ie nest oi
my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm HELVEA INC.	of , as
of December 31 , 20 07 , are true and correct. I further swear (or af	firm) that
neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any	account
classified solely as that of a customer, except as follows:	
Not applicable.	
Kliled	
Signature	
President, Secretary, ER, CCO	
Title	
/1//19	
Notary Public Déodat LÉ, Lawyer	
Quebec Bar No.: 194117-8	
This report ** contains (check all applicable boxes):	
(a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.  (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.	
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.  (g) Computation of Net Capital.	
(g) Computation of Net Capital.  (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.	
(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.	
(i) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3	2 and the
Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.	-5 and the
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to m	nethods of
consolidation.	ictious of
(I) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the pre	evious audit.
(o) Audit attestation to the firm's exemption from SEC Rule 15c3-3, paragraph (k)(2)(i).  **For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).	

Financial Statements **December 31, 2007**(expressed in U.S. dollars)



PricewaterhouseCoopers LLP/s.r.L/s.e.n.c.r.l. Chartered Accountants 1250 René-Lévesque Boulevard West Suite 2800 Montréal, Quebec Canada H3B 2G4 Telephone +1 514 205 5000 Facsimile +1 514 876 1502

February 28, 2008

## **Auditors' Report**

To the Shareholder of Helvea Inc.

We have audited the balance sheet of **Helvea Inc.** as at December 31, 2007 and the statements of earnings, changes in shareholder's equity and cash flows for the year then ended. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards in the United States of America. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material missilatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the company as at December 31, 2007 and the results of its operations and its cash flows for the year then ended in accordance with generally accepted accounting principles in the United States of America.

We have also audited the schedule of computation of net capital as at December 31, 2007, which is presented for the purpose of meeting the requirements of Rule 17a-5 of the Securities Exchange Act of 1934 and is not a required part of the basic financial statements. In our opinion, this schedule presents fairly the information contained therein, in all material respects, in relation to the financial statements taken as a whole.

Pricewaterhouse Coopers U.P.

**Chartered Accountants** 

PricewaterhouseCoopers refers to the Canadian firm of PricewaterhouseCoopers LLP/s,r,l/s,e,n,c,r,l, and the other member firms of PricewaterhouseCoopers International Limited, each of which is a separate and independent legal entity.

**Balance Sheet** 

As at December 31, 2007

(expressed in U.S. dollars)		
	2007 \$	2006 \$
Assets		
Current assets Cash and cash equivalents Accounts receivable Prepaid expenses	8,330,339 29,728 51,042	5,366,328 64,313 182,779
	8,411,109	5,613,420
Property and equipment (note 3)	859,725	84,782
	9,270,834	5,698,202
Liabilities		
Current liabilities Accounts payable and accrued liabilities (note 4) Income taxes payable Due to a related company	1,728,336 106,973	1,073,348 29,216 8,781
	1,835,309	1,111,345
Loan payable to Helvea S.A. (note 5)	1,760,600	1,639,400
	3,595,909	2,750,745
Shareholder's Equity		
Capital stock (note 6)	2,614,950	2,614,950
Retained earnings	2,623,109	238,028
Cumulative translation adjustment	436,866	94,479
	5,674,925	2,947,457
	9,270,834	5,698,202

The accompanying notes are an integral part of these financial statements.

Director

Director

Approved	bу	the	Board	of	Directors	
			4			

Helvea Inc.

Statement of Changes in Shareholders's Equity For the year ended December 31, 2007

(expressed in U.S. dollars)

	Common stock					
	Number of Class A common shares	Amount \$	Retained earnings \$	Cumulative translation adjustment	Total \$	
Balance at December 31, 2005	330,000	2,614,950	152,314	(112,436)	2,654,828	
Net earnings	-	-	85,714	-	85,714	
Cumulative translation adjustment		<u> </u>	-	206,915	206,915	
Balance at December 31, 2006	330,000	2,614,950	238,028	94,479	2,947,457	
Net earnings	_	-	2,385,081	-	2,385,081	
Cumulative translation adjustment			<u>-</u>	342,387	342,387	
Balance at December 31, 2007	330,000	2,614,950	2,623,109	436,866	5,674,925	

The accompanying notes are an integral part of these financial statements.

Helvea Inc.

Statement of Earnings
For the year ended December 31, 2007

(expressed in U.S. dollars)		
	2007 \$	2006 \$
Revenue (note 7)		
Commissions earned	13,611,556	8,150,445
Research services	4,172	71,534
Referral fees	281,280	42,694
Interest	109,688	30,331
Miscellaneous income	35,498	<u> </u>
	14,042,194	8,295,004
Expenses (note 7)		
Salaries and related expenses	2,970,138	1,731,754
Commissions	6,035,094	5,297,789
Professional fees	216,010	139,406
Travel, meals and entertainment	609,988	467,354
Information services	231,760	181,225
EDP maintenance and development	7,312	4,611
Telecommunications	68,138	38,248
Rent and related expenses	298,905	70,105
Business and other taxes	72,321	22,867
General office expenses	61,755	41,764
Amortization	213,442	38,799
Business development and promotional activities	17,754	26,435
Memberships and registration fees	41,309	17,831
Foreign exchange loss	15,792	45,857
Loss on trade errors	-	10,110
Interest on loan payable to Helvea S.A. (note 5)	70,754	8,552
Miscellaneous expenses	16,638	5,749
'	10,947,110	8,148,456
Earnings before income taxes	3,095,084	146,548
Provision for income taxes	710,003	60,834
Net earnings	2,385,081	85,714

The accompanying notes are an integral part of these financial statements.

Helvea Inc.

Statement of Cash Flows

# For the year ended December 31, 2007

(expressed in U.S. dollars)		
	2007 \$	2006 \$
Cash flows from		
Operating activities Net earnings Item not affecting cash	2,385,081	85,714
Amortization	213,442	38,799
Changes in non-cash operating working capital items Decrease (increase) in accounts receivable Decrease (increase) in prepaid expenses Decrease in income taxes recoverable	37,244 137,782	(41,899) (152,632) 44,914
Increase in accounts payable and accrued liabilities Increase in income taxes payable Increase (decrease) in due to a related company	522,861 76,416 (8,916)	721,351 29,216 8,781
	3,363,910	734,244
Investing activities Purchase of property and equipment	(940,291)	(21,124)
Financing activities Increase in loan payable to Helvea S.A.		1,639,400
Net increase in cash and cash equivalents during the year	2,423,619	2,352,520
Translation adjustment on cash and cash equivalents	540,392	206,915
Cash and cash equivalents – Beginning of year	5,366,328	2,806,893
Cash and cash equivalents – End of year	8,330,339	5,366,328
Cash and cash equivalents consist of: Cash Short-term deposits (note 9)	1,111,879 7,218,460	554,689 4,811,639
	8,330,339	5,366,328
Supplementary information Income taxes paid (recovered) Interest received	758,738 108,135	(13,296) 24,942

The accompanying notes are an integral part of these financial statements.

Notes to Financial Statements **December 31, 2007** 

(expressed in U.S. dollars)

## 1 Incorporation and nature of business

The company was incorporated under the Canada Business Corporations Act on January 7, 2004 and was registered with National Association of Securities Dealers, Inc. ("NASD") and the U.S. Securities and Exchange Commission ("SEC") on November 30, 2004. Up to December 22, 2006, it was a member of an international group of companies whose principal entity was Pictet et Cie ("Pictet").

## 2 Significant accounting policies

#### **Basis of presentation**

The company records its brokerage operations and commission revenue on securities transactions on a settlement date basis.

#### Cash and cash equivalents

Cash and cash equivalents consist of balances with banks and highly liquid short-term deposits. The company considers short-term deposits with original terms to maturity of three months or less to be cash equivalents.

#### Property and equipment

Property and equipment are recorded at cost and are amortized on a straight-line basis at the following annual rates:

Furniture and equipment	20%
Computer equipment	33%
Leasehold improvements	 20%

Artworks included in furniture and equipment are considered as assets with an undefined useful life and therefore are not amortized.

#### Income taxes

The company provides for income taxes using the liability method of tax allocation. Under this method, future income tax assets and liabilities are determined based on deductible or taxable temporary differences between the financial statement values of assets and liabilities, using enacted income tax rates expected to be in effect for the year in which the differences are expected to reverse!

The company is eligible for various tax credits with respect to qualifying International Financial Center of Montréal activities. These credits are accounted for as a reduction of the related costs to which they pertain.

Notes to Financial Statements **December 31, 2007** 

(expressed in U.S. dollars)

#### Foreign currency translation

The company's functional currency is the Swiss franc. The reporting currency is the U.S. dollar. The company uses the current rate method to translate its financial statements into U.S. dollars, whereby gains and losses resulting on conversion into U.S. dollars are presented as a separate component of shareholder's equity.

#### Management estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### 3 Property and equipment

			2007	2006
	Cost \$	Accumulated amortization \$	Net \$	Net \$
Furniture and equipment	225,556	44,051	181,505	9,207
Computer equipment	268,261	135,013	133,248	30,707
Leasehold improvements	667,432	122,460	544,972	44,868
	1,161,249	301,524	859,725	84,782

## 4 Accounts payable and accrued liabilities

Accounts payable and accrued liabilities comprise the following:

	2007 \$	2006 \$
Accrued compensation Other	1,498,098 230,238	959,476 113,872
	1,728,336	1,073,348

Notes to Financial Statements **December 31, 2007** 

(expressed in U.S. dollars)

#### 5 Loan payable to Helvea S.A.

The loan payable to Helvea S.A. in the amount of CHF2,000,000 bears interest at 4.25% per annum and is repayable on November 30, 2016. The loan is subordinated by virtue of a subordination agreement entered into between the company and the Financial Industry Regulatory Authority ("FINRA"), formerly NASD, on November 15, 2006 which requires the agreement of FINRA prior to its repayment.

#### 6 Capital stock

Authorized – unlimited as to number

Class A preferred shares, voting, non-participating, without par value, ranking in priority to Class B, C and D preferred shares and Class A and B common shares, with entitlement to a non-cumulative monthly dividend of 1%, redeemable at the option of the company at their paid-in amount or the fair value of the consideration received, plus declared and unpaid dividends

Class B preferred shares, non-voting, non-participating, without par value, ranking in priority to Class C and D preferred shares and Class A and B common shares, with entitlement to a non-cumulative monthly dividend of 1%, redeemable at the option of the company at their paid-in amount or the fair value of the consideration received, plus declared and unpaid dividends

Class C preferred shares, voting, non-participating, without par value, ranking in priority to Class D preferred shares and Class A and B common shares, with entitlement to a non-cumulative monthly dividend of 1%, redeemable at the option of the company or the holder at their paid-in amount or the fair value of the consideration received, plus declared and unpaid dividends

Class D preferred shares, non-voting, non-participating, without par value, ranking in priority to Class A and B common shares, with entitlement to a non-cumulative monthly dividend of 1%, redeemable at the option of the company or the holder at their paid-in amount or the fair value of the consideration received, plus declared and unpaid dividends

Class A common shares, voting Class B common shares, non-voting

Issued

	2007 \$	2006 \$
330,000 Class A common shares	2,614,950	2,614,950

Notes to Financial Statements

December 31, 2007

(expressed in U.S. dollars)

## 7 Related party transactions and balances

The statement of earnings includes the following related party transactions:

	2007 \$	2006 \$
Revenue Referral fees	-	71,534
Expenses	5 000 000	5 207 700
Commissions Professional fees	5,990,066 -	5,297,789 112,608
Information services	-	38,494
EDP maintenance and development	-	4,010
Telecommunications	-	16,787
Rent and related expenses	-	39,163
Business and other taxes	-	9,554
General office expenses	-	3,533

Commissions earned are collected by Helvea S.A. and remitted to the company.

All balances with related companies are disclosed separately in these financial statements. Unless otherwise disclosed, all related party transactions occurred in the normal course of operations and were measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties and the company.

## 8 Commitments

Minimum annual lease payments under operating leases are as follows:

		3
2008		268,958
2009	1	325,279
2010	·	325,279
2011		328,979
2012		369,673

Notes to Financial Statements **December 31, 2007** 

(expressed in U.S. dollars)

#### 9 Financial instruments

#### Fair value of financial instruments

The company has estimated the fair market values of its financial instruments based on the current interest rate environment, related market values and current pricing of financial instruments with comparable terms. The carrying values of its financial instruments approximate their fair market values, unless otherwise indicated.

#### Position risk

Position risk corresponds to the risk that the fluctuations in foreign exchange rates and interest rates could result in losses. Unless otherwise disclosed in the financial statements, the company may enter into financial instruments consisting primarily of short-term deposits and related party balances that may be denominated in foreign currencies and bear interest at short-term market rates.

As at December 31, 2007, the short-term deposits consist of a call deposit in the amount of CHF8,200,000 – US\$7,218,460 (2006 – CHF5,870,000 – US\$4,811,639).

#### Credit risk

Credit risk is the risk of financial loss as a result of default by a counterparty with respect to its obligations towards the company. The company's financial instruments are primarily with major financial institutions. Consequently, management considers the risk of counterparties defaulting on their obligation to be remote.

#### Interest rate risk

The company's exposure to interest rate risk as at December 31, 2007 is as follows:

Cash
Short-term deposits
Accounts receivable
Prepaid expenses
Accounts payable and accrued liabilities
Income taxes payable

Non-interest bearing Fixed interest rate (1.9%) Non-interest bearing Non-interest bearing Non-interest bearing Non-interest bearing

Notes to Financial Statements **December 31, 2007** 

(expressed in U.S. dollars)

## 10 Capital requirements

The company is a member of FINRA and therefore is subject to the capital requirements (Rule 15c 3-1) of the Securities and Exchange Act of 1934. This Rule provides, among other things, that a member firm's "aggregate indebtedness" may not exceed 1,500% (800% for the initial 12 months) of its "net capital", as those terms are defined by the Act.

As at December 31, 2007, the company's aggregate indebtedness and net capital were \$1,835,309 and 6,025,051 respectively (2006 – \$1,111,345 and \$3,947,618 respectively), giving a ratio of 30.46% (2006 – 28.15%).

The company does not hold client funds or securities nor own money or securities to customers. However, if inadvertently received, the company promptly forwards all funds and securities received. Accordingly, the company is exempt from Rule 15c 3-3 of the Act, under paragraph (k)(2)(i) of that Rule.

Helvea Inc.

Schedule of Computation of Net Capital As at December 31, 2007

(expressed in U.S. dollars)		
	2007 \$	2006 \$
Net Capital		
Capital stock – Common shares Retained earnings Cumulative translation adjustment Loan payable to Helvea S.A.	2,614,950 2,623,109 436,866 1,760,600	2,614,950 238,028 94,479 1,639,400
	7,435,525	4,586,857
Accounts receivable Prepaid expenses Property and equipment Haircut on foreign currency	19,442 51,042 859,725 480,265	58,538 182,779 84,782 313,140
	1,410,474	639,239
	6,025,051	3,947,618
Aggregate indebtedness Accounts payable and accrued liabilities Income taxes payable Due to a related company	1,728,336 106,973	1,073,348 29,216 8,781
	1,835,309	1,111,345
Ratio of aggregate indebtedness to net capital	30.46%	28.15%

